

12. a) Demonstrate the steps in the planning process using a real-life organizational situation.
(OR)
b) Use a practical example to show how effective decision-making leads to better outcomes.
13. a) Construct an organizational chart for a mid-sized retail company and explain its structure
(OR)
b) Show how effective delegation contributes to employee empowerment.
14. a) Illustrate the selection process with a step-by-step example from the corporate sector.
(OR)
b) Demonstrate how leadership styles can be applied in handling team conflicts.
15. a) Use Maslow's hierarchy to explain how managers can motivate employees.
(OR)
b) Apply control techniques to solve productivity issues in a firm.

SECTION – C (5 X 8 = 40 MARKS)

ANSWER EITHER (a) OR (b) IN EACH OF THE FOLLOWING QUESTIONS.

(K4 (Or) K5)

16. a) Analyze how F.W. Taylor's scientific management principles can improve efficiency in a manufacturing unit.
(OR)
b) Evaluate the relevance of classical management principles in today's digital organizations.
17. a) Differentiate between various types of planning and analyze their uses in strategic management.
(OR)
b) Assess the limitations of planning and suggest how they can be overcome.
18. a) Compare different types of organization structures and analyze their suitability for various industries.
(OR)
b) Critique the principles of delegation in modern management practices.
19. a) Examine the relationship between staffing and organizational effectiveness.
(OR)
b) Justify the importance of leadership qualities in today's dynamic work environment.
20. a) Analyze the principles of co-ordination and their application in cross-functional teams
(OR)
b) Evaluate the effectiveness of modern control techniques in achieving organizational goals.