

(FOR THE CANDIDATES ADMITTED  
DURING THE ACADEMIC YEAR 2022 ONLY)

22UCC617

REG.NO. :

**B.Com.-C.A  
SEMESTER - VI**

**N.G.M.COLLEGE (AUTONOMOUS) : POLLACHI  
END-OF-SEMESTER EXAMINATIONS: MAY-2025**

**MAXIMUM MARKS: 50  
TIME : 3 HOURS**

**PART - III  
PRINCIPLES OF MANAGEMENT**

**SECTION - A (10 X 1 = 10 MARKS)**

**ANSWER THE FOLLOWING QUESTIONS.**

**MULTIPLE CHOICE QUESTIONS.**

**K1**

1. . The practice of management was written by\_\_\_\_\_.  
(a) Peter F Drucker (b) Terry © Louis Allen (d) Henry Foyal
2. The planning focus scientific functional areas of business is\_\_\_\_\_.  
(a) Corporate planning (b) Divisional planning © Unit planning (d) Department planning
3. Luther Gullilk classifies the functions of management as\_\_\_\_\_.  
(a) POSDCARA (b) POSDCARD © POSDCORB (d) POSDORBC
4. Goal or target to be achieved is known as\_\_\_\_\_.  
(a) Schedule (b) Budget © Procedures (d) Objectives
5. Motivation based on force of fear is called \_\_\_\_\_.  
(a) Negative motivation (b) Positive motivation  
© Extrinsic motivation (d) Intrinsic motivation

**ANSWER THE FOLLOWING IN ONE (OR) TWO SENTENCES.**

**K2**

6. What are the various levels of management?
7. What are the various decision-making conditions?
8. What is line authority?
9. Who is an autocratic leader?
10. Define Controlling.

**SECTION – B**

**(5 X 3 = 15 MARKS)**

**ANSWER EITHER (a) OR (b) IN EACH OF THE FOLLOWING QUESTIONS. K3**

11. a) Explain the functions of Management.

**(OR)**

- b) Explain the contributions of Henry Fayol to management.

12. a) Explain the characteristics of planning.

**(OR)**

- b) Explain in detail the various process of decision making.

13. a) Discuss the importance of decentralization of Authority.

**(OR)**

- b) What are the elements of delegation of authority?

**(CONTD.....2)**

14. a) Explain the features of leadership.

(OR)

b) How does staffing help to ensure higher performance of employees?

15. a) Briefly explain the steps involved in control process.

(OR)

b) Explain the modern techniques of managerial control.

**SECTION - C**

**(5X 5 = 25 MARKS)**

**ANSWER EITHER (a) OR (b) IN EACH OF THE FOLLOWING QUESTIONS.K4 & K5**

16.a) Briefly explain the nature and scope of management.

(OR)

b) Explain the various technique of F W Taylor's scientific management.

17. a) State the methods of planning.

(OR)

b) Explain the various merits and demerits of MBO.

18. a) Explain the differences between formal and informal organization

(OR)

b) Explain the principles of organization.

19. a) Explain the Maslow's theories of motivation

(OR)

b) Explain in detail the various methods of training the employees of an organization.

20. a) "Coordination is the essence of management" –Explain.

(OR)

b) Discuss the different kinds of leadership style.

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**ETHICAL PAPER**