

SECTION – B**(5 X 4 = 20 MARKS)****ANSWER EITHER (a) OR (b) IN EACH OF THE FOLLOWING QUESTIONS (K3)**

11. a) Describe the various factors determine Terms of payment.
(OR)
b) Describe a) Documents against payment b) Documents against acceptance
12. a) Examine the Packing Credit to Sub Supplier.
(OR)
b) Describe the Pre-shipment Credit in Foreign Currency.
13. a) Find the Benefits of forfeiting to the Exporter
(OR)
b) Discover the different Types of Factoring
14. a) Describe Advance against Undrawn Balances
(OR)
b) Assess the Post-shipment Credit in Foreign Currency.
15. a) Examine the Discounting of Trade Draft
(OR)
b) Interpret the financing under Foreign Credit

SECTION – C**(4 X 10 = 40 MARKS)****ANSWER ANY FOUR OUT OF SIX QUESTIONS.****(16TH QUESTION IS COMPULSORY AND ANSWER ANY THREE QUESTIONS FROM Q.NO: 17 TO 21)****(K4) OR (K5)**

16. Discuss the Different types of Letter of Credit
17. Evaluate the procedures to avail packing credit
18. Appraise the various short term sources of finance for International business
19. Analyse the different methods of post-shipment finance
20. Summarise the Sources of finance for Import
21. Discuss the role of EXIM Bank.
